

**Are you passionate about cosmetics, customer service and sales?
Then you are perfect for us!**

Finest Cosmetics AB is a Swedish company and the distributor of the brand Anastasia Beverly Hills for the Nordic, Baltic and Spanish regions. Anastasia Beverly Hills is one of the world's most exclusive and glamorous brow and makeup brands. Anastasia Soare, the Beauty pioneer and entrepreneur, launched her namesake brand with a Beverly Hills flagship salon in 1997 and the company's first product line in 2000. Rooted in the sacred geometry of the Golden Ratio. ABH creates prestige cosmetics for a passionate consumer audience. Finest Cosmetics has established and expanded its presence within beauty industry markets with great success since 2012. Our company is an independent distributor with an extensive experience representing brands in our regions. Finest Cosmetics, a cherished family enterprise, boasts a determined commitment to both people and the planet. Our heartfelt dedication to sustainability underpins every aspect of our operations, with a mindful focus on our community, our customers, and the environment.



In order to facilitate a widespread expansion, Finest Cosmetics AB is looking for an Area Sales Representative in Spain. This is an excellent opportunity to become an ambassador for the brand in Spain and work closely together with the successful team in the Nordics.

Area Sales Representative Spain
Anastasia Beverly Hills
fulltime position

Who are we looking for?

- You provide high quality education for developing brand awareness, support, and drive sales in the Spanish market
- You have qualification and experience as a Make-up Artist
- You are passionate about beauty, customer care and sales
- You have 3-5 years' experience in the industry and in a similar position
- As a talented salesperson, you are comfortable with selling premium make-up

- You have an interest in your personal sales development and a good ability to attract customers. You are diligent about completing all administrative assignments by the respecting due date
- As a person, you are easy to communicate with, create and maintain relationships both internally and externally. You are often described as a committed and goal-oriented team player who works very professionally.
- You are used to work around goals and targets and have a driven mindset
- You have the competence to inspire, coach and educate customers as well as big groups (trainings)
- Living in Madrid (main workplace) is an advantage

For this recruitment we value:

- Personal qualities and competences
- Make-up education, artistry, work experience
- Fluent in Spanish and English language
- Driving license
- Ability to work and travel all over the country

About the role:

- You will work independently
- You will take overall responsibility for the stores we have Anastasia Beverly Hills in by visiting/supporting stores and educating staff
- You will be in close contact with our headquarters in Sweden and the clients Store Managers
- You will create customer relationships through exceptional service, profound expertise, and a consistently professional representation of our brand
- You will perform make-up demonstrations and give advice to customers, organize events and create customer experiences in store

It is an opportunity:

- To be part of a professional, driven and friendly team within a growing company
- To have an important role in the company's continued expansion and success

In terms of remuneration, salary will be determined depending on the level of experience and competences of the selected candidate.

If you are interested in becoming part of our great team, please send your application with a motivational letter and a CV here: ildiko.duna@finestcosmetics.se.

If you think it would be fun to work with a dynamic team in a fast-paced environment, with fast decision making and constant development, then you will definitely enjoy yourself with Finest Cosmetics AB.

Read more about our company and vision at: www.finestcosmetics.se