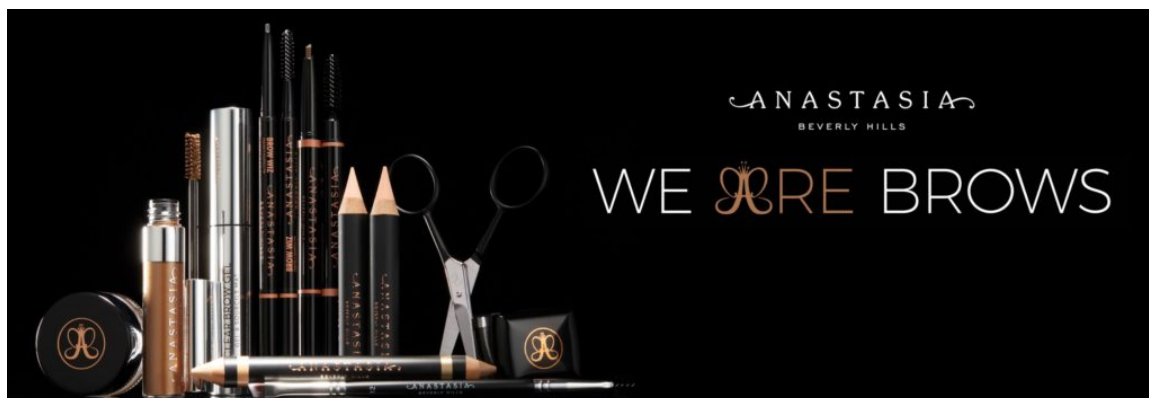


Are you passionate about cosmetics, dermatology, and sales? We are looking for you!

Finest Cosmetics AB Sweden is the Nordic distributor for one of the world's most exclusive, glamorous, and complete brow and pro make-up brands - Anastasia Beverly Hills. In the beginning of 2020, Finest Cosmetics also started distributing the skincare brand Dr Barbara Sturm with great success.



Finest Cosmetics Nordic AB is a valuable and appreciated partner for all their suppliers and business partners. The company has a big heart for everyone around where the environment, sustainability and people are in focus. With solid experience in the industry, since the start in 2012, the company expanded and developed the business into a modern and driven distributor and employer.

In order to expand with many new stores and chains, Finest Cosmetics AB is looking for an Area Sales Representative in Norway. This is an opportunity to become an ambassador for both brands in Norway and work closely together with the successful team in the Nordics.

Consultant as Area Sales Representative Norway
for Anastasia Beverly Hills and Dr Barbara Sturm

Part time position: 80% of fulltime with a possibility to increase

We are looking for you if:

- You as an independent consultant and trader, want to support and develop the company's position in the Norwegian market
- You have an education in dermatology and sales
- You have a great passion about beauty, customer care and sales
- You have worked for a couple of years in the industry and in a similar position
- As a talented salesperson, you are comfortable with selling advanced make-up & luxury skin care products
- You have an interest in your personal sales development and a good ability to attract customers
- As a person, you are easy to communicate with, create and maintain relationships and is often described as a committed and goal-oriented team player.
- You are used to work with goals and targets

In recruitment, we place great emphasis on:

- Personal qualities
- Skincare work experience
- Makeup education/work experience
- 3-5 years of sales experience in the cosmetics/skincare industry
- Fluent in Norwegian
- Good Swedish and English skills are preferred
- Drivers license

About your role:

- We see that you are an independent consultant and as a sole trader you support and perform services as agreed in a consulting agreement
- You will take overall responsibility for the stores we have Anastasia Beverly Hills and Dr Sturm in by visiting/supporting stores and educating staff
- You will be in close communication with our headquarter in Sweden and the clients Store Managers
- You will create customer relationships through a high level of service, solid knowledge and a professional way of working
- You will perform make-up and dermatologic products, demonstrations and give advice to customers, organize events and various customer experiences in store

It is your opportunity:

- To be part of a growing company and it's sales team
- To play an important role in the company's continued growth journey

In terms of remuneration, salary will be determined depending on the level of experience and competencies of the selected candidate, and time spent on working duties.

Employment start date: as soon as possible

If you think it would be fun to work in a dynamic team with a high pace, short decision paths and constant development, then you will definitely enjoy yourself with Finest Cosmetics Nordic AB.

We are looking forward to receiving your application (in English).

You can obtain additional information by contacting our HR-Manager Lindha Andersson
e-mail: lindha.andersson@finestcosmetics.se

To apply for the position send a personal letter and CV latest May 20 to: jobb@finestcosmetics.se

